

Exclusive preview: Payment on Sell-Through

Smarter sales, automated collections

When cannabis brands oversell, retailers are left with a mix of stale inventory and stockouts. The brand is left chasing down bills from retailers who can't pay, and ultimately loses out on potential sales and re-orders.

Smarter, data-informed sales benefit everyone. And now they're a reality—with LeafLink's Payment on Sell-Through.

Payment on Sell-Through (PoST) is a new program that gives you SKU-level visibility into sell-through data, allowing you to right-size sales and guarantee timely payment from retailers*.

**Subject to compliance with all LeafLink terms & conditions and policies applicable to PoST*

How it works

- 1** We'll track the retailer's daily sell-through with real-time seed-to-sale data and provide detailed reporting right in the platform.
- 2** Each week, LeafLink will tally up sold inventory and automatically initiate a payment directly from the retailer's bank account to yours. No more tedious reconciliation, and no more collections.

A winning strategy for brands



Gain visibility into daily sell-through, enabling a more proactive sales approach



Receive guaranteed, automated weekly payments for inventory that has sold*



Automate payment reconciliation and collection processes, freeing up time for your finance team



Expand your product to additional stores without the risk of non-payment

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Order Summary		Receipt Log		Payments							
Products	Week 1 Mar 10	Week 2 Mar 17	Week 3 Mar 24	Week 4 Mar 31	Week 5 Apr 7	Week 6 Apr 14	Week 7 Apr 21	Week 8 Apr 28	Total Sold & Ordered		
1 Apples and Bananas Bulk Trim...	\$23.30 10.5 Grams	\$46.20 10.5 Grams	\$46.20 6 Grams	\$30.80 4 Grams	-	-	-	-	\$146.30 of \$250.00 31 / 370 Grams		
2 Bacio Gelato Bulk Trim DC	\$53.90 10.5 Grams	\$0.00 0 Grams	\$53.90 10.5 Grams	\$53.90 10.5 Grams	-	-	-	-	\$161.70 of \$6,323.65 30.5/14,732 Grams		
3 Girl Scout Cookie OG (5 x .35g) Pre...	\$0.00 2 Units	\$46.20 10.5 Grams	\$34.67 2 Units	\$53.90 10.5 Grams	-	-	-	-	\$134.77 of \$5,200.00 40 / 390 Units		
4 Strawberry Diesel Icewater Pre-roll L...	\$120.00 10 Units	\$24.00 2 Units	\$0.00 0 Units	\$0.00 0 Units	-	-	-	-	\$144.00 of \$600.00 12 / 60 Units		
5 Superior Mezcal Bubble Hash Infu...	\$0.00 0 Units	\$12.00 1 Unit	\$24.00 2 Units	\$48.00 4 Units	-	-	-	-	\$84.00 of \$600.00 7 / 60 Units		
6 Superior TKP Bubble Hash Infused Pre...	\$96.00 8 Units	\$48.00 4 Units	\$12.00 1 Unit	\$24.00 2 Units	-	-	-	-	\$180.00 of \$600.00 15 / 60 Units		
Totals	\$203.00 Paid	\$182.30 Paid	\$227.17 Due May 12	\$240.50 Due May 12	-	-	-	-	\$850.77 of \$13,573.65		

Clear visibility into upcoming payment amounts and status

Track progress against orders in real time

To learn more, reach out to post@leaflink.com.